

# IGNITING MINDS

“It’s not the strongest of the species survives, nor the most intelligent but the one most adaptive.”

Charles Darwin

AN OUTCOM ORIENTED TRAINING &  
COACHING PROGRAME,  
DERIVING PARTICIPANTS TO ACCOMPLISH  
THEIR OPTIMUM PERFORMANCE

“Experience your breakthroughs : Witness your  
transformation.”



## **OUR STANDARD TUTORIAL PROGRAMME FOR SENIOR EXECUTIVES**

**DURATION: 14 HOURS**

### **ADVANCE SOFT SKILLS:**

Communication skills

Motivational skills

Presentation skills

Organizational skills

Emotional intelligence

Stress management

Leadership skills

### **ADVANCE SELLING SKILLS:**

Sales secrets

Probing skills

Overcoming sales objections

Negotiation skills

Sales closing skills

### **PERFORMANCE MANAGEMENT:**

Work performance

Sales performance

### **PERSONAL GROWTH:**

Your Wheel of life and Vision board

**OUR STANDARD TUTORIAL PROGRAMME FOR SENIOR MANAGERS**

**DURATION: 14 HOURS**

**COMMUNICATION STRATEGIES**

**TEAM BUILDING**

**CONFLICT MANAGEMENT & EMOTIONAL INTELLIGENCE**

**ANGER MANAGEMENT & POSITIVE THINKING**

**STRESS MANAGEMENT**

**TIME MANAGEMENT**

**CRISES MANAGEMENT & PROBLEM-SOLVING SKILLS**

**WORK LIFE BALANCE**

**YOUR WHEEL OF LIFE AND VISION BOARD**

## OUR STANDARD TUTORIAL PROGRAM FOR ENTREPRENEURS

DURATION: 40 HOURS

### INCREDIBLE YOU ENTREPRENEURSHIP PROGRAM

**DISCOVER YOUR DNA:**                      Balancing the Wheel of life  
Your Inner Voice  
Your Base Lines

**INTEGRATED POWER CODING:**                      N-codes  
E- codes

**OUTCOME PLUS:**                                      Incred outcomes  
Power leaps

**UNLEASH YOU:**                                      Decision making wheel

**YOUR SUCCESS BLUEPRINT:**                      Crazy dreams  
Vision board

### BREAKTHROUGHS

**TRANSFORMATION:**    The beginning of a new journey